May 27, 2009

Mr. Don Ellwanger
Arizona Department of Administration
Enterprise Procurement Services
100 N. 15th Avenue, Suite 104
Phoenix, AZ 85007

Re: Professional Services Annual Request for Qualifications
(Arizona Revised Statutes section 41-2578)
Request for Qualifications (RFQ) No. EPS090085

Dear Mr. Ellwanger,

Gilbane Building Company is pleased to submit our qualifications for the Procurement of Professional Services with the State of Arizona. We have included the required forms and attachments as defined in the RFQ.

As we are builders who bring actual field experience throughout the State of Arizona, we have the unique ability to provide a "hands on" approach to preconstruction, construction and occupancy phase services. Our systems and lessons-learned data bases have been developed as the result of projects we have built here in Arizona and throughout the west.

We have utilized the ten pages of additional information to elaborate on our approach to providing the key services that will best suit the State of Arizona's needs.

These services include but are not limited to:

- Construction Management Services
- Preconstruction Services
- Project Estimating
- Value Engineering
- Interdisciplinary Document Coordination
- Constructability Review
- Construction Administration
- Transition Planning and Move Management

Gilbane understands and accepts all Uniform and Special Terms and Conditions of this solicitation, including the referenced AIA documents as the apply to any future work obtained under this request for qualifications.

Sincerely,

Robert L. Harper
Vice President / Sr. Business Development Manager
Office: (602) 553-4750
Facsimile: (602) 553-4702
Email: rharper@gilbaneco.com

***GILBANE HEREBY ACKNOWLEDGES AMENDMENT NO. 1 FOR THE PROFESSIONAL SERVICES ANNUAL REQUEST FOR QUALIFICATIONS, SOLICITATION #EPS090085-A1**